

Bid Public Contracts.

PRESS FACT SHEET

Bid Public Contracts

Bid Public Contracts (BPC) opens public procurement to the businesses it's meant to serve. Governments spend more than \$1.5 trillion a year at the state and local level — a share reserved for small, minority, women, and veteran-owned firms — yet most never bid, because no one explains how. BPC turns that maze into a clear path: register, get certified, find the right bid, and submit one that wins.

Key facts

- **What it is** — education plus a free state directory that take a small business from zero to a submitted bid.
- **Products** — free directory; \$49 guide; \$99 templates; \$199 course; \$250 bundle.
- **Who it serves** — small & diverse businesses, procurement agencies, prime contractors, and the networks that support them.
- **Footprint** — Oregon live now, Washington next, expanding state by state.
- **Certifications** — Oregon OSBE, DBE, WBE, and MBE certified.

By the numbers

- **\$1.5T** — state & local contracts awarded yearly.
- **4.5** — average bidders per solicitation.
- **<1%** of small firms ever bid; **~86%** of registered vendors win nothing in a year.

Founder

Andrea Montoya founded BPC after living the confusion of public procurement as a certified diverse small-business owner. She built BPC to write the rules down in plain language so other small businesses don't have to figure it out alone.

Media contact

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